

CON-GR

7 MAR 1988



MEMORANDUM FOR: Deputy Director for Science and Technology

FROM: James H. Taylor
Executive Director


SUBJECT: Increased Competition in Agency Procurements for
FY 1988

1. As you are aware, fiscal year (FY) 1987 was the first time in the Agency's history that formal goals for competition were established. Each directorate was asked to review prior year statistics and set realistic goals for increasing the percentage of competitively awarded contracts and the percentage of funds competitively spent over the prior year. Goals were established by each directorate and, in this regard, DS&T is to be commended for significant progress made toward achieving its objectives.

2. Each directorate will receive statistics from the Office of Logistics in the near future, reflecting the progress made toward goals set for FY 1987. Please review these statistics, along with your FY 1988 projected procurements which might best be competed during this fiscal year, and set realistic targets for increases in the percentage of both contract actions and Agency dollars. After your review has been completed, please provide the Director of Logistics (D/L) with your projected goals for FY 1988.

3. Thereafter, the Office of Logistics will provide quarterly progress reports to all directorates and offices with at least 10 contract actions and \$100,000 in obligated dollars on a cumulative basis. These reports will provide statistics for competitive and noncompetitive actions and supporting information.

4. Your participation and cooperation are required if we are to meet the challenge for increased competition in FY 1988.


James H. Taylor


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cc: Comptroller

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